

# **Press Release**

#### J.D. Power and Associates Reports: Heavy-Duty Truck Engine Quality Improves and Satisfaction Increases from 2010

International Ranks Highest in Heavy-Duty Truck Engine Satisfaction

**WESTLAKE VILLAGE, Calif: 1 September 2011** — Heavy-duty truck engine quality has improved from 2010, after technology changes related to emissions standards revisions caused a spike in engine-related problems during recent years, according to the J.D. Power and Associates 2011 U.S. Heavy-Duty Truck Engine and Transmission Study<sup>SM</sup> released today.

Now in its 14th year, the study measures satisfaction among primary maintainers with engines and transmissions in heavy-duty (Class 8) trucks that are one model-year old. Satisfaction is measured based on eight key factors: engine reliability and dependability; engine warranty; acceleration when fully loaded; electronic control module; accessibility to components for service or maintenance; vibration at idle; maintaining speeds on grades; and average fuel economy.

The 2011 study finds that 42 percent of owners of heavy-duty truck engines that are one model-year old report experiencing some type of engine-related problem, down from 46 percent in 2010. However, this is still well above the historically low average in 2004, when 26 percent of owners of truck engines that were two model-years old reported experiencing a problem. This low problem incidence level occurred prior to implementation of two rounds of emissions standards revisions.

The most-commonly reported engine problems are issues with the exhaust gas recirculation (EGR) valve (cited by 23 percent of owners) and electronic control module calibration (21 percent).

Also in 2011, engine problems have decreased to an average of 66 problems per 100 vehicles (PP100) from 72 PP100 in 2010. As a result, satisfaction with engines has increased by 22 points to an average of 739 (on a 1,000-point scale).

"It's encouraging to see that the number and frequency of problems is improving," said Brent Gruber, senior manager of the commercial vehicle practice at J.D. Power and Associates. "With the new technology required to meet emissions standards, today's engines simply are more problematic than the previous generation. So, while it's possible that manufacturers can continue to improve the quality of the engines, it's unlikely that they'll quickly get back to the pre-2004 levels."

Gruber notes that the most recent emissions standards revision took place in 2010. How those changes will affect quality and customer satisfaction will be reflected in the 2012 J.D. Power study.

"Given the quality issues that arose from new emissions requirements in 2004 and 2007, the 2010 emissions standards will likely create another round of challenges for engine manufacturers," said Gruber. "The manufacturers that best handle the integration of these new standards will have a distinct competitive advantage."

Upcoming emissions and fuel efficiency standards recently announced by the U.S. government will put additional pressure on engine manufacturers for the next several years, Gruber added.

"Although engine manufacturers are facing yet another mandate, we expect that the change in improved fuel efficiency will result in higher satisfaction and loyalty for the engine brands," said Gruber.

The study finds that, among owners who report average fuel consumption of 5.0 to 5.9 miles per gallon, satisfaction with fuel economy averages 5.9 on a 10-point scale and 58 percent of these owners indicate that they "definitely will" or "probably will" specify the same engine brand in their next heavy-duty truck. However, among owners who report an average fuel consumption of six miles per gallon or more, satisfaction with fuel economy increases to 7.1 and intended engine loyalty increases to 66 percent.

Navistar's International MaxxForce engines rank highest in customer satisfaction with a score of 760 and perform particularly well in four of eight factors: engine reliability and dependability, engine warranty, vibration at idle and average fuel economy.

Overall satisfaction with heavy-duty truck transmissions averages 820 in 2011, up two points from 2010. Although transmissions are typically not problematic during the first year of ownership, satisfaction among owners who experience at least one transmission-related problem averages 123 index points lower than among owners who did not experience problems (829 vs. 706).

Although they represent less than one-third of all transmissions, satisfaction with fully automatic transmissions is higher, on average, than satisfaction with more prevalent manual transmissions (824 vs. 819).

The 2011 U.S. Heavy-Duty Truck Engine and Transmission Study is based on the responses of 1,651 primary maintainers of Class 8 heavy-duty trucks that are one model-year-old. The study was fielded between February and May 2011.

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### J.D. Power and Associates Media Contacts:

Angela Bianchi, Troy, Mich.; (248) 312-4729; <u>angela\_bianchi@jdpa.com</u> Syvetril Perryman; Westlake Village, Calif.; (805) 418-8103; <u>Syvetril.perryman@jdpa.com</u>

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## J.D. Power and Associates 2011 U.S. Heavy-Duty Truck Engine and Transmission Customer Satisfaction Study<sup>s</sup>



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